



Start Your Connected Journey Today with the MSA ALTAIR io™ 4 Gas Detection Wearable

Competitive Trade-In (U.S. and Canada Only)



Promotion Details

Convert a minimum of 10 competitive Gas Detectors to the ALTAIR io 4 Gas Detection Wearable and get 1 ALTAIR io 4 at no charge.

OR

Convert a minimum of 30 competitive Gas Detectors to the ALTAIR io 4 and get 1 Calibration Station at no charge. (1 test stand and 1 electronic cylinder holder).

MSA Order Reason Code

Please reference the following code on any purchase order related to this promotion: **ORDER REASON CODE: "A74"**

Valid Promotion Dates

January 1 – December 31, 2026

How it Works

- Channel Partner contacts their MSA Territory Sales Manager to provide opportunity details. (End User, Location, Quantity, Competitive or Upgraded Product Model)
- Channel Partner places an order referencing promotion code A74 and MSA Sales Rep Name
- Promotion applied to the Channel Partner standard price at local currency
- May also be used to convert previous generation MSA portable instruments (ALTAIR® 4X/4XR Gas Detectors).

Qualifying Part Numbers

10245598



ALTAIR io™ 4 Gas Detector NA/IEC/ATEX, LTE-M USA (VZW, AT&T, T-Mobile), General Combustible 0-100% LEL, O2 Std., CO Std., H2S Std., NA/EU/UK Charger, Starter Purchase

10248523



ALTAIR io™ 4 Gas Detector Performance Approved, LTE-M/2G Global (Excluding USA), General Combustible 0-100% LEL, O2 Std., CO Std., H2S Std., NA/EU/UK Charger, Subscription, Starter Purchase

10246442

Test Stand, ALTAIR io Dock Purchase

10242913

Cylinder Holder, ALTAIR io Dock Purchase

ALTAIR io 4 Gas Detection Wearable Benefits with Starter Package

- Out-of-box cellular connectivity
- Over the air updates and Fleet Cloud Configuration
- MSA id Digital Device Assignment
- Emergency Live Monitor

WE KNOW WHAT'S AT STAKE.



Contact Information

Channel Partner Name for Revenue Share

Phone

Contact

End User Company

Contact Name

Title

Phone

Email

Type of Industry

Portable Gas
Detection Being
Traded In

Trade In Information

Product Part Number

Quantity Trade In

Terms & Conditions

- Promotion is not valid with any other promotion, or special pricing
- All trade-ins are subject to verification. Non-compliance or improper use of the promotion for purposes other than conversion will result in restriction from participation.
- All orders must have a PO with **Order Reason Code A74** to qualify.
- All orders must be drop shipped to the end-user location.
- Participating customers must be in good credit standing to receive special discount terms.
- This program is only valid on part numbers and product families listed in this promotion.
- This promotion is for a limited time and is offered through December 31, 2025.
- All orders and verification forms must be sent to: msaplus.cs@msasafety.com
- MSA reserves the right to limit the quantity of units purchased under this program.
- MSA reserves the right to modify or cancel this program at any time.
- Product purchased under this program is not eligible for return.
- Minimum trade amount required is 10 units - calibration is not included.
- Orders over 100 units must be evaluated by MSA Marketing

Customer Service Instructions

1. Send copy of order/verification form to msaplus.cs@msasafety.com
2. Enter order reason code **A74**

Note: This Bulletin contains only a general description of the products shown. While product uses and performance capabilities are generally described, the products shall not, under any circumstances, be used by untrained or unqualified individuals. The products shall not be used until the product instructions/user manual, which contains detailed information concerning the proper use and care of the products, including any warnings or cautions, have been thoroughly read and understood. Specifications are subject to change without prior notice. MSA is a registered trademark of MSA Technology, LLC in the US, Europe, and other Countries. For all other trademarks visit <https://us.msasafety.com/Trademarks>.

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