

Fall Protection Trade-Out Program

Competitive Trade-Out (Canada Only) 



Promotion Details

- Reduce conversion costs for customers currently using non-MSA Fall Protection.
- Convert a minimum of (10) V-SERIES® PFLs or Harnesses from a competitive brand to MSA and receive additional product at no charge!
- May also be used to convert legacy MSA harnesses—Workman®, EVOTECH® and Technacurv® products.

B98

MSA Order Reason Code

Please reference the following code on any purchase order related to this promotion:

ORDER REASON CODE: “B88”



How it works

Convert the minimum quantities of products listed below and receive additional like units at no charge. The forms on page 3 of this document must be completed in order to receive FREE units on the sales order. For example, if you convert (20) single-leg mini PFLs, the user will receive an additional (4) single-leg minis at no charge on the order.

QUANTITY PURCHASED	QUANTITY RECEIVED AT NO CHARGE
10	2
20	4
45	10
80	16



Valid Promotion Dates

January 1 through December 31, 2025

WE KNOW WHAT'S AT STAKE.



2025 FP Trade-Out Verification Form

Instructions to MSA Channel Partner: **Email the form on the following page and purchase order for applicable Fall Protection order to Customer Service at placeorder@msasafety.com.**

To see product configurations and corresponding part numbers, click on image of desired harness, PFL, or SRL.

V-FORM Harnesses	V-FORM+ Harnesses	V-FIT [®] Harnesses	V-FLEX [®] Harnesses
			
V-EDGE [®] Leading Edge PFLs	V-TEC [®] PFLs	V-SHOCK Leading Edge PFLs	V-SHOCK [®] Overhead PFLs
  web cable			
V-EDGE [®] Leading Edge SRLs	V-TEC [®] SRLs	V-SHOCK [®] Leading Edge SRLs	
			

[illegible]

The following information MUST be completed. Incomplete forms will be returned unprocessed.

Channel Partner Name:	PO #
Ship to Address:	
Phone:	Contact:
The Fall Protection PPE ordered above will be used to trade-out competitive Fall Protection Equipment at the following customer account:	
End-User Company:	
Contact Name:	Title:
Phone:	Fax:
E-mail:	
Type of Industry:	Total Number of FP users at this facility:
Competitive Fall Protection Brand:	
Number of SRLs traded in:	MSA TSM:

1. Verify Fall Protection quantities and obtain program minimum approvals if required. Orders exceeding 100 units must be approved by Dennis Capizzi.
2. Enter the No Charge items as TANN. Purchased items will be priced at standing pricing. Ensure all items are drop shipped to end user.
3. Send copy of order/verification form to placeorder@msasafety.com.
4. Enter order reason code B88.



Terms & Conditions

- Promotion open to all Canadian Industrial Channel Partners.
- Promotion is not valid with any other promotion, or special pricing.
- All trade-ins are subject to verification. Non-compliance or improper use of the promotion for purposes other than competitive conversion will result in Channel Partner restriction from participation.
- All orders must have conversion form filled out, along with a PO with **Order Reason Code B88** to qualify.
- All orders must be drop shipped to the end-user location.
- Participating Channel Partners must be in good credit standing to receive special discount terms.
- This program is only valid on part numbers and product families listed in this promotion.
- This promotion is for a limited time and is offered through December 31, 2025.
- All orders and verification forms must be sent to: placeorder@msasafety.com.
- MSA reserves the right to limit the quantity of units purchased under this program.
- MSA reserves the right to modify or cancel this program at any time.
- Product purchased under this program is not eligible for return.

Note: This Bulletin contains only a general description of the products shown. While product uses and performance capabilities are generally described, the products shall not, under any circumstances, be used by untrained or unqualified individuals. The products shall not be used until the product instructions/user manual, which contains detailed information concerning the proper use and care of the products, including any warnings or cautions, have been thoroughly read and understood. Specifications are subject to change without prior notice. MSA is a registered trademark of MSA Technology, LLC in the US, Europe, and other Countries. For all other trademarks visit <https://us.msasafety.com/Trademarks>.

MSA operates in over 40 countries worldwide. To find an MSA office near you, please visit [MSAsafety.com/offices](https://us.msasafety.com/offices).